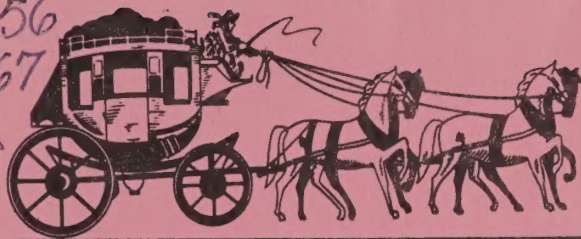


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NODAK CROP INSURANCE

FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

U. S. DEPT. OF AGRICULTURE

NATIONAL AGRICULTURAL LIBRARY

NEWS

DEC 17 1964

CURRENT SERIAL RECORDS

1964 Edition No. 1

January 10, 1964

SALES - Your reports for the week ending January 3 no doubt reflect all of the cancellations. However, we would appreciate if you would review your records and make any necessary correction on your next report. Your cancellations should include no-growers, deceased insured, etc. Reinstatements will reduce your cancellations.

We now know the size of the job ahead of us in order to achieve the goals that have been established.

The time for action is here. From now on field contacts are a must. Producers will not come to you in any large number, you must see them.

Your advertising, letters, and pamphlets are valuable aids but will not substitute for personal contacts. Let's make every hour count from now to the end of the sales campaign for 1964.

H. G. Schouberger

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NODAK CROP INSURANCE

FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE U.S. DEPT. OF AGRICULTURE
NATIONAL AGRICULTURAL LIBRARY

NEWS

DEC 17 1964

1964 Edition No. 2

CURRENT SERIAL RECORDS

January 17, 1964

SALES * It is essential that every county report each week from now to the close of the sales campaign. Only five counties failed to report this week which is good but we need 100%. Prepare the report on Monday and we will have it by Tuesday or Wednesday.

Please submit all applications, reinstatements, etc. as fast as possible. We want to keep current in processing all business for 1964.

Please be sure that the entries on all forms are legible and complete. It is especially important that names and addresses be legible since the name and address cards prepared by the Branch Office are used for acreage reports, premium notices, etc.

District Director Olson's area continues to lead the field with a gain of over 6000 net acres already.

Overall we have started to cut down the lost acres and are beginning to move toward the goal of increased business for 1964.

The goals are high but can be met through your continued efforts.

H. J. Schonberger

January 17, 1961

1961 Edition

It is essential that every agent should read the first part of the
chapter on the subject of the subject. The first chapter, "The subject of the subject"
is a very important chapter. It is a very important chapter. It is a very important chapter.
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Overall, it is a very important chapter. It is a very important chapter. It is a very important chapter.

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W. J. L. L.

STATUS OF 1964 SALES CAMPAIGN AS OF 1/10/64

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained Or Lost	Net Acres Gained Or Lost
<u>PIEHL'S AREA</u>								
Barnes	5	852	44	8,094	92	4,334	-48	+3,760
*Cass	0	0	8	660	341	10,302	-333	-9,642
Dickey	7	409	27	2,879	121	2,448	-94	+431
Griggs	No Report		0	0	40	1,797	-40	-1,797
LaMoure	17	1,257	34	2,177	111	3,636	-77	-1,459
Ransom	2	220	4	588	63	1,631	-59	-1,043
Richland	36	640	81	2,442	170	7,859	-89	-5,417
Sargent	No Report		84	3,174	149	4,623	-65	-1,449
Steele	1	350	1	350	67	7,376	-66	-7,026
Stutsman	4	258	113	8,347	97	4,531	+16	+3,816
Trail	0	0	32	1,235	145	6,080	-113	-4,845
TOTALS	72	3,986	428	29,946	1,396	54,617	-968	-24,671
<u>THEXTON'S AREA</u>								
Benson	0	0	3	370	78	3,780	-75	-3,410
Cavalier	17	1,323	22	1,494	59	4,176	-37	-2,682
*Eddy	0	0	0	0	33	1,310	-33	-1,310
Foster	0	0	0	0	46	625	-46	-625
Grand Forks	6	900	21	1,710	127	3,629	-106	-1,919
Nelson	1	50	1	50	51	2,478	-50	-2,428
Pembina	1	40	20	1,081	77	1,766	-57	-685
*Ramsey	0	0	38	5,484	99	5,169	-61	+315
Towner	1	45	1	45	51	3,600	-50	-3,555
Walsh	6	91	11	188	98	2,404	-87	-2,216
TOTALS	32	2,449	117	10,422	719	28,937	-602	-18,515
<u>ALL AREAS</u>								
Jorgensen	60	5,460	297	26,523	1,180	96,135	-883	-69,612
Markel	6	368	247	24,226	356	29,967	-109	-5,741
Olson	45	3,810	561	37,218	571	31,176	-10	+6,042
Piehl	72	3,986	428	29,946	1,396	54,617	-968	-24,671
Thexton	32	2,449	117	10,422	719	28,937	-602	-18,515
TOTALS	215	16,073	1,650	128,335	4,222	240,832	-2,572	-112,497

*Service Agent Counties

Station	Distance	Time	Remarks	Altitude	Temperature	Barometer	Wind	Clouds	Visibility	Notes
1	0.0	0.0	Start	1000	70	30.0	SE	0	10	
2	0.5	0.1	...	1050	72	29.8	SE	0	10	
3	1.0	0.2	...	1100	74	29.6	SE	0	10	
4	1.5	0.3	...	1150	76	29.4	SE	0	10	
5	2.0	0.4	...	1200	78	29.2	SE	0	10	
6	2.5	0.5	...	1250	80	29.0	SE	0	10	
7	3.0	0.6	...	1300	82	28.8	SE	0	10	
8	3.5	0.7	...	1350	84	28.6	SE	0	10	
9	4.0	0.8	...	1400	86	28.4	SE	0	10	
10	4.5	0.9	...	1450	88	28.2	SE	0	10	
11	5.0	1.0	...	1500	90	28.0	SE	0	10	
12	5.5	1.1	...	1550	92	27.8	SE	0	10	
13	6.0	1.2	...	1600	94	27.6	SE	0	10	
14	6.5	1.3	...	1650	96	27.4	SE	0	10	
15	7.0	1.4	...	1700	98	27.2	SE	0	10	
16	7.5	1.5	...	1750	100	27.0	SE	0	10	
17	8.0	1.6	...	1800	102	26.8	SE	0	10	
18	8.5	1.7	...	1850	104	26.6	SE	0	10	
19	9.0	1.8	...	1900	106	26.4	SE	0	10	
20	9.5	1.9	...	1950	108	26.2	SE	0	10	
21	10.0	2.0	...	2000	110	26.0	SE	0	10	
22	10.5	2.1	...	2050	112	25.8	SE	0	10	
23	11.0	2.2	...	2100	114	25.6	SE	0	10	
24	11.5	2.3	...	2150	116	25.4	SE	0	10	
25	12.0	2.4	...	2200	118	25.2	SE	0	10	
26	12.5	2.5	...	2250	120	25.0	SE	0	10	
27	13.0	2.6	...	2300	122	24.8	SE	0	10	
28	13.5	2.7	...	2350	124	24.6	SE	0	10	
29	14.0	2.8	...	2400	126	24.4	SE	0	10	
30	14.5	2.9	...	2450	128	24.2	SE	0	10	
31	15.0	3.0	...	2500	130	24.0	SE	0	10	
32	15.5	3.1	...	2550	132	23.8	SE	0	10	
33	16.0	3.2	...	2600	134	23.6	SE	0	10	
34	16.5	3.3	...	2650	136	23.4	SE	0	10	
35	17.0	3.4	...	2700	138	23.2	SE	0	10	
36	17.5	3.5	...	2750	140	23.0	SE	0	10	
37	18.0	3.6	...	2800	142	22.8	SE	0	10	
38	18.5	3.7	...	2850	144	22.6	SE	0	10	
39	19.0	3.8	...	2900	146	22.4	SE	0	10	
40	19.5	3.9	...	2950	148	22.2	SE	0	10	
41	20.0	4.0	...	3000	150	22.0	SE	0	10	
42	20.5	4.1	...	3050	152	21.8	SE	0	10	
43	21.0	4.2	...	3100	154	21.6	SE	0	10	
44	21.5	4.3	...	3150	156	21.4	SE	0	10	
45	22.0	4.4	...	3200	158	21.2	SE	0	10	
46	22.5	4.5	...	3250	160	21.0	SE	0	10	
47	23.0	4.6	...	3300	162	20.8	SE	0	10	
48	23.5	4.7	...	3350	164	20.6	SE	0	10	
49	24.0	4.8	...	3400	166	20.4	SE	0	10	
50	24.5	4.9	...	3450	168	20.2	SE	0	10	
51	25.0	5.0	...	3500	170	20.0	SE	0	10	
52	25.5	5.1	...	3550	172	19.8	SE	0	10	
53	26.0	5.2	...	3600	174	19.6	SE	0	10	
54	26.5	5.3	...	3650	176	19.4	SE	0	10	
55	27.0	5.4	...	3700	178	19.2	SE	0	10	
56	27.5	5.5	...	3750	180	19.0	SE	0	10	
57	28.0	5.6	...	3800	182	18.8	SE	0	10	
58	28.5	5.7	...	3850	184	18.6	SE	0	10	
59	29.0	5.8	...	3900	186	18.4	SE	0	10	
60	29.5	5.9	...	3950	188	18.2	SE	0	10	
61	30.0	6.0	...	4000	190	18.0	SE	0	10	
62	30.5	6.1	...	4050	192	17.8	SE	0	10	
63	31.0	6.2	...	4100	194	17.6	SE	0	10	
64	31.5	6.3	...	4150	196	17.4	SE	0	10	
65	32.0	6.4	...	4200	198	17.2	SE	0	10	
66	32.5	6.5	...	4250	200	17.0	SE	0	10	
67	33.0	6.6	...	4300	202	16.8	SE	0	10	
68	33.5	6.7	...	4350	204	16.6	SE	0	10	
69	34.0	6.8	...	4400	206	16.4	SE	0	10	
70	34.5	6.9	...	4450	208	16.2	SE	0	10	
71	35.0	7.0	...	4500	210	16.0	SE	0	10	
72	35.5	7.1	...	4550	212	15.8	SE	0	10	
73	36.0	7.2	...	4600	214	15.6	SE	0	10	
74	36.5	7.3	...	4650	216	15.4	SE	0	10	
75	37.0	7.4	...	4700	218	15.2	SE	0	10	
76	37.5	7.5	...	4750	220	15.0	SE	0	10	
77	38.0	7.6	...	4800	222	14.8	SE	0	10	
78	38.5	7.7	...	4850	224	14.6	SE	0	10	
79	39.0	7.8	...	4900	226	14.4	SE	0	10	
80	39.5	7.9	...	4950	228	14.2	SE	0	10	
81	40.0	8.0	...	5000	230	14.0	SE	0	10	
82	40.5	8.1	...	5050	232	13.8	SE	0	10	
83	41.0	8.2	...	5100	234	13.6	SE	0	10	
84	41.5	8.3	...	5150	236	13.4	SE	0	10	
85	42.0	8.4	...	5200	238	13.2	SE	0	10	
86	42.5	8.5	...	5250	240	13.0	SE	0	10	
87	43.0	8.6	...	5300	242	12.8	SE	0	10	
88	43.5	8.7	...	5350	244	12.6	SE	0	10	
89	44.0	8.8	...	5400	246	12.4	SE	0	10	
90	44.5	8.9	...	5450	248	12.2	SE	0	10	
91	45.0	9.0	...	5500	250	12.0	SE	0	10	
92	45.5	9.1	...	5550	252	11.8	SE	0	10	
93	46.0	9.2	...	5600	254	11.6	SE	0	10	
94	46.5	9.3	...	5650	256	11.4	SE	0	10	
95	47.0	9.4	...	5700	258	11.2	SE	0	10	
96	47.5	9.5	...	5750	260	11.0	SE	0	10	
97	48.0	9.6	...	5800	262	10.8	SE	0	10	
98	48.5	9.7	...	5850	264	10.6	SE	0	10	
99	49.0	9.8	...	5900	266	10.4	SE	0	10	
100	49.5	9.9	...	5950	268	10.2	SE	0	10	
101	50.0	10.0	...	6000	270	10.0	SE	0	10	

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County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<u>JORGENSEN'S AREA</u>								
Bottineau	0	0	12	656	109	8,498	-97	-7,842
Burke	No Report		2	213	45	4,466	-43	-4,253
Divide	0	0	9	426	76	6,033	-67	-5,607
McHenry	11	852	81	6,451	133	7,026	-52	-575
McLean	7	560	24	2,557	159	12,700	-135	-10,143
Mountrail	6	498	68	5,036	53	5,306	+15	-270
Pierce	0	0	2	404	99	23,717	-97	-23,313
Renville	No Report		2	130	49	2,559	-47	-2,429
Rolette	1	50	13	1,255	88	4,726	-75	-3,471
Ward	35	3,500	72	8,946	196	13,406	-124	-4,460
Williams	0	0	12	449	173	7,698	-161	-7,249
TOTALS	60	5,460	297	26,523	1,180	96,135	-883	-69,612
<u>MARKEL'S AREA</u>								
*Adams	0	0	15	2,831	39	5,430	-24	-2,599
*Bowman	0	0	32	5,118	32	3,902	0	+1,216
*Dunn	6	300	129	9,434	48	4,316	+81	+5,118
Golden Valley	0	0	1	70	15	1,387	-14	-1,317
Grant	1	68	13	496	35	2,721	-22	-2,225
*Hettinger	0	0	3	300	60	3,116	-57	-2,816
McKenzie	0	0	5	585	26	3,140	-21	-2,555
*Slope	0	0	23	3,646	6	812	+17	+2,834
*Stark	0	0	26	1,746	95	5,143	-69	-3,397
TOTALS	6	368	247	24,226	356	29,967	-109	-5,741
<u>OLSON'S AREA</u>								
Burleigh	No Report		80	4,218	130	6,109	-50	-1,891
Emmons	9	734	75	5,835	24	1,081	+51	+4,754
Kidder	10	735	220	13,353	23	1,183	+197	+12,170
*Logan	15	778	138	9,300	35	2,084	+103	+7,216
McIntosh	7	875	13	1,350	28	795	-15	+555
Mercer	0	0	3	430	9	388	-6	+42
*Morton	4	688	10	1,135	130	8,647	-120	-7,512
Oliver	0	0	7	350	26	1,273	-19	-923
Sheridan	0	0	6	485	83	4,810	-77	-4,325
*Sioux	0	0	1	88	11	629	-10	-541
Wells	0	0	8	674	72	4,177	-64	-3,503
TOTALS	45	3,810	561	37,218	571	31,176	-10	+6,042

Source	Date	Time	Lat	Long	Alt	Wind	Temp	Humid	Cloud
1	1944	10:00	10° 00' N	155° 00' W	1000	10	25	80	100
2	1944	10:05	10° 05' N	155° 05' W	1000	10	25	80	100
3	1944	10:10	10° 10' N	155° 10' W	1000	10	25	80	100
4	1944	10:15	10° 15' N	155° 15' W	1000	10	25	80	100
5	1944	10:20	10° 20' N	155° 20' W	1000	10	25	80	100
6	1944	10:25	10° 25' N	155° 25' W	1000	10	25	80	100
7	1944	10:30	10° 30' N	155° 30' W	1000	10	25	80	100
8	1944	10:35	10° 35' N	155° 35' W	1000	10	25	80	100
9	1944	10:40	10° 40' N	155° 40' W	1000	10	25	80	100
10	1944	10:45	10° 45' N	155° 45' W	1000	10	25	80	100

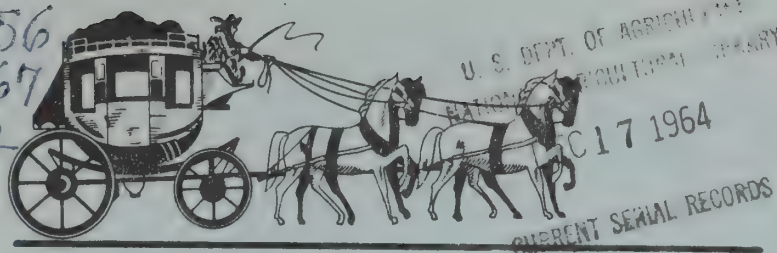
WHAT FIELDMEN HAVE DONE AS OF 1/10/64

Fieldmen	Crops Sold For Week Service Co. Agent Co.	Est. Prem. For Week	Net Acres Sold	Crops Sold To Date Service Co. Agent Co.	Est. Prem To Date	Net A cres To Date
Decker	Working on Reinstatements					
R. Johnson	Not Working				\$13,302	5,930
Kemmet	12	3	1,831	250	0	0
Krebs	Not Working			27	6,492	3,380
Kubischta	6		460	5	1,350	560
				110	20,307	9,388
Naas	6	0	837	20	3,678	2,431
Neff	No Report			0	11,048	6,190
Reis	13	0	1,013	96	17,517	10,115
Sparrow	5	0	904	33	8,304	3,889
Stoltz	No Report			54	12,817	5,682
Thorenson	0	9	1,231	0	6,496	5,181
Twete	0	0	0	0	0	0
Van Ornum	Working on Reinstatements			0	0	0

REPORTS ON REINSTATEMENTS

Decker	Reinstated 5 crops	\$1,386	680 acres
Kubischta	Reinstated 8 crops	\$1,448	801 acres
Thorenson	Reinstated 7 crops	No figures available	

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FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

NODAK CROP INSURANCE NEWS

1964 Edition No. 3

January 24, 1964

SALES - Three County reports failed to reach us this week. The absolute deadline is Thursday Morning. Let's have 100% next week.

New sales and reinstatements resulted in a gain of 22,659 net acres for the week. Jorgensen's area gained the most with some 6,700 acres followed by Piehl's area with about 6,300.

Director Olson's area is now showing plus crops and continues to increase the plus acre totals.

Hub Fulton is the sales leader for the week with 27 crops and 2,140 acres sold. George Opland's Mountrail County office also came up with 27 crops but had 1,960 acres as compared to Hub's 2,140.

Kidder County has 223 total crop sales followed by Logan with 150.

T.V., Radio and newspaper advertising is underway over the entire State.

Please send us copies of all newspaper ads used, letters, and cards that are sent out from your office. Can be attached to your sales report.

With continued good winter weather we should be making all the personal contacts we can because, as we all know, conditions can change rapidly and we can still have a lot of cold weather and snow before the close of the sales campaign.

1/28

January 19, 1947

Dear Mr. [Name],

I am writing to you regarding the [subject] which was discussed at the [meeting] on [date]. The [subject] is of great importance to the [organization] and we are very interested in your views on this matter.

The [subject] is a complex one and involves many factors. We have been studying it for some time and have reached some preliminary conclusions. However, we need your input to complete our analysis.

We have been particularly interested in the [aspect] of the [subject] and how it relates to the [other aspect]. We have found that there are some significant differences between the two and we need to understand the reasons for these differences.

We have also been looking at the [aspect] of the [subject] and how it affects the [other aspect]. We have found that there are some significant similarities between the two and we need to understand the reasons for these similarities.

We are very grateful for your time and effort in helping us with this project. We hope that your input will be very helpful to us.

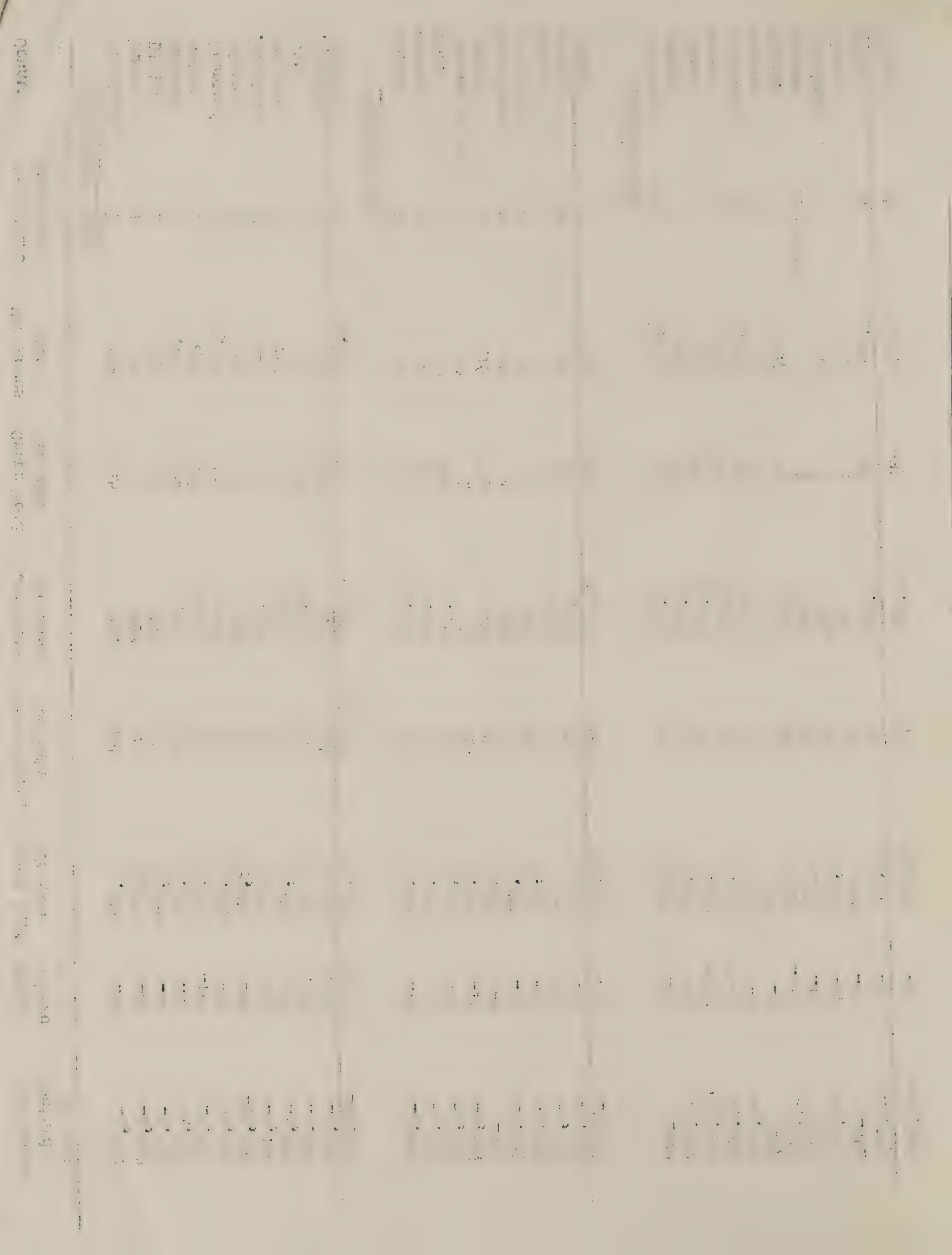
Sincerely,
[Name]

STATUS OF 1964 SALES CAMPAIGN AS OF 1/17/64

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<u>PIEHL'S AREA</u>								
Barnes	6	1,243	50	9,337	92	4,334	-42	+5,003
*Cass	0	0	8	660	334	9,749	-326	-9,089
Dickey	1	70	28	2,949	121	2,448	-93	+501
Griggs	No Report		0	0	40	1,797	-40	-1,797
LaMoure	4	684	38	2,861	111	3,636	-73	-775
Ransom	8	760	12	1,348	63	1,631	-51	-283
Richland	27	2,140	108	4,582	170	7,859	-62	-3,277
Sargent	5	250	89	3,424	147	4,453	-58	-1,029
Steele	No Report		1	350	67	7,376	-66	-7,026
Stutsman	7	347	120	8,694	97	4,531	+23	+4,163
Trall	0	0	32	1,235	143	5,965	-111	-4,730
TOTALS	58	5,494	486	35,440	1,385	53,779	-899	-18,339
<u>THEXTON'S AREA</u>								
Benson	0	0	3	370	78	3,780	-75	-3,410
Cavalier	0	0	22	1,494	59	4,176	-37	-2,682
*Eddy	0	0	0	0	31	1,122	-31	-1,122
Foster	0	0	0	0	46	625	-46	-625
Grand Forks	0	0	21	1,710	126	3,577	-105	-1,867
Nelson	0	0	1	50	51	2,478	-50	-2,428
Pembina	0	0	20	1,081	77	1,766	-57	-685
*Ramsey	6	376	44	5,860	97	5,033	-53	+827
Towner	0	0	1	45	51	3,600	-50	-3,555
Walsh	13	995	24	1,183	98	2,314	-74	-1,131
TOTALS	19	1,371	136	11,793	714	28,471	-578	-16,678
<u>ALL AREAS</u>								
Jorgensen	58	4,606	355	30,457	1,191	93,366	-836	-62,909
Markel	8	416	255	24,642	337	27,800	-82	-3,158
Olson	74	5,784	635	43,002	579	31,656	+56	+11,346
Piehl	58	5,494	486	35,440	1,385	53,779	-899	-18,339
Thexton	19	1,371	136	11,793	714	28,471	-578	-16,678
TOTALS	217	17,671	1,867	145,334	4,206	235,072	-2,339	-89,738

*Service Agent Counties

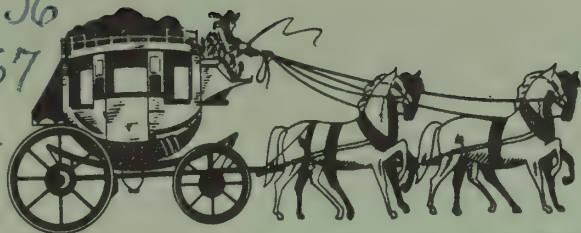
Country	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained of Lost	Net Acres Gained or Lost
<u>JORGENSEN'S AREA</u>								
Bottineau	3	105	15	761	104	7,748	-89	-6,987
Burke	0	0	2	213	45	4,466	-43	-4,253
Divide	1	250	10	676	72	5,739	-62	-5,063
McHenry	13	1,400	94	7,651	129	6,392	-35	+1,259
McLean	4	200	28	2,285	153	12,143	-125	-9,858
Mountrail	27	1,960	95	6,996	61	5,354	+34	+1,642
Pierce	1	80	3	484	97	23,048	-94	-22,564
Renville	2	320	4	450	67	4,570	-63	-4,120
Rolette	5	251	18	1,506	88	4,726	-70	-3,220
Ward	0	0	72	8,946	211	12,624	-139	-3,678
Williams	2	40	14	489	164	6,556	-150	-6,067
TOTALS	58	4,606	355	30,457	1,191	93,366	-836	-62,909
<u>MARKEL'S AREA</u>								
*Adams	0	0	15	2,831	41	5,816	-26	-2,985
*Bowman	0	0	32	5,118	32	3,902	0	+1,216
*Dunn	0	0	129	9,434	43	3,600	+86	+5,834
Golden Valley	0	0	1	70	15	1,387	-14	-1,317
Grant	8	416	21	912	27	1,823	-6	-911
*Hettinger	0	0	3	300	57	2,885	-54	-2,585
McKenzie	0	0	5	585	24	2,697	-19	-2,112
*Slope	0	0	23	3,646	6	812	+17	+2,834
*Stark	0	0	26	1,746	92	4,878	-66	-3,132
TOTALS	8	416	255	24,642	337	27,800	-82	-3,158
<u>OLSON'S AREA</u>								
Burleigh	17	1,591	97	5,809	144	6,729	-47	-920
Emmons	4	413	79	6,248	24	1,081	+55	+5,167
Kidder	3	135	223	13,488	23	1,183	+200	+12,305
*Logan	12	814	150	10,114	35	2,084	+115	+8,030
McIntosh	14	1,226	27	2,576	25	795	+2	+1,781
Mercer	0	0	3	430	9	388	-6	+42
*Morton	7	507	17	1,642	130	8,647	-113	-7,005
Oliver	No report		7	350	26	1,273	-19	-923
Sheridan	0	0	6	485	83	4,810	-77	-4,325
*Sioux	0	0	1	88	11	629	-10	-541
Wells	17	1,098	25	1,772	69	4,037	-44	-2,265
TOTALS	74	5,784	635	43,002	579	31,656	+56	+11,346



WHAT FIELDMEN HAVE DONE AS OF 1/17/64

Fieldmen	Crops Sold For Week Service Co. Agent Co.	Est. Prem. For Week	Net Acres Sold	Crops Sold To Date Service Co. Agent Co.	Est. Prem. To Date	Net Acres To Date
Decker	1 Working for agent	600	250	52	\$13,902	6,180
Kennet	Not working			27	6,492	3,380
Krebs	1	150	60	5	1,350	560
Kubischta	3	560	240	111	20,457	9,448
Naas				23	4,238	2,671
Neff	7	2	1,167	14	13,767	7,690
Reis	No report			96	17,517	10,115
Sparrow	13	0	3,072	46	11,376	6,489
Stoltz	Not working			54	12,817	5,682
Thorenson	0	0	0	0	6,496	5,181
Twete	0	1	160	0	160	100
<u>REPORTS ON REINSTATEMENTS</u>						
	<u>REINSTATED</u>	<u>DOLLARS</u>	<u>ACRES</u>			
Decker	10 Crops	\$3,521	1,535 acres			
Heuer	3 Crops	283	255 acres			
Kubischta	14 crops	3,662	1,853 acres			
Naas	2 crops	No figures available				
Neff	4 crops	921	520 Acres			
Thorenson	7 crops	No figures available				
Twete	17 crops	2,680	3,030 acres			
Van Ornum	4 crops	268	386 acres			

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NODAK CROP INSURANCE

FARGO, NORTH DAKOTA

UNITED STATES DEPARTMENT OF AGRICULTURE

U. S. DEPT. OF COMMERCE

NATIONAL AGRICULTURAL LIBRARY

DEC 17 1964

NEWS

CURRENT SERIAL RECORDS

1964 Edition No. 4

January 31, 1964

SALES - In spite of the blizzard last week that curtailed personal contact work and resulted in a smaller number of new sales, we still gained 20,382 net acres. Final reports on reinstatements and corrections in acres lost accounted for about half of the gain.

Any time you find an error in the figures you have been reporting for any item please make the corrections on your next report.

This week we are missing only two reports. Will we make 100% next week? It's up to you.

Emil Hilken's report of 19 sales makes him the crop sales leader for the week. Logan County, a Service County, is a close second with 17 but leads in net acres sold with 1,451. Emil was second in acres with 1,383. Incidentally, the leaders are in Director Olson's area which was the leading area for the week with 51 new sales and 3,777 net acres.

We met with the District Directors this week. They assured us again that the goals will be met. We are confident that you will not let them down.

ACREAGE REPORTS - Seems a little early but we want to advise the Combined Crop counties that a new report will be used for 1964. Please order needed supplies.

COLLECTIONS - We expect to reconcile accounts soon. You will receive either statements of account or a listing to be used for this purpose. Every collection made represents more crops in force for 1964.

STATUS OF 1964 SALES CAMPAIGN AS OF 1/24/64

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
<u>PIEHL'S AREA</u>								
Barnes	1	390	51	9,727	92	4,334	-41	+5,393
*Cass	0	0	8	660	334	9,749	-326	-9,089
Dickey	1	120	29	3,069	121	2,448	-92	+621
Griggs	1	200	1	200	40	1,797	-39	-1,577
LaMoure	9	1,060	47	3,921	111	3,636	-64	+285
Ransom	0	0	12	1,348	63	1,631	-51	-283
Richland	0	0	108	4,582	170	7,859	-62	-3,277
Sargent	13	419	102	3,843	145	4,348	-43	-505
Steele	4	649	5	999	54	2,704	-49	-1,705
Stutsman	10	810	130	9,504	97	4,531	+33	+4,973
Trail	0	0	32	1,235	193	5,965	-161	-4,730
TOTALS	39	3,648	525	39,088	1,420	49,002	-895	-9,914
<u>THEXTON'S AREA</u>								
Benson	0	0	3	370	78	3,780	-75	-3,410
Cavalier	7	763	29	2,257	59	4,176	-30	-1,919
*Eddy	2	300	2	300	21	744	-19	-444
Foster	0	0	0	0	46	625	-46	-625
Grand Forks	0	0	22	1,762	127	3,629	-105	-1,867
Nelson	No report	0	1	50	51	2,478	-50	-2,428
Pembina	0	0	20	1,081	77	1,766	-57	-685
*Ramsey	1	100	45	5,960	98	4,985	-53	+975
Towner	0	0	1	45	1	3,600	-50	-3,555
Walsh	0	0	24	1,173	98	2,314	-74	-1,411
TOTALS	10	1,163	147	12,998	706	28,097	-559	-15,099
<u>ALL AREAS</u>								
Jorgensen	22	1,330	377	31,787	1,181	91,366	-804	-59,579
Markel	3	470	258	25,112	325	25,663	-67	-551
Olson	51	3,777	686	46,805	579	31,018	+107	+15,787
Piehl	39	3,648	525	39,088	1,420	49,002	-895	-9,914
Thexton	10	1,163	147	12,998	706	28,097	-559	-15,099
TOTALS	125	10,388	1,993	155,790	4,211	225,146	-2,218	-69,356

*Service Agent Counties

County	Crops Sold This Week	Net Acres Sold	Crops Sold To Date	Net Acres To Date	Crops Canc. To Date	Acres Lost To Date	Crops Gained or Lost	Net Acres Gained or Lost
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JORGENSEN'S AREA

Bottineau	2	80	17	841	104	7,748	-87	-6,907
Burke	0	0	2	213	43	4,375	-41	-4,162
Divide	1	43	11	719	68	5,448	-57	-4,729
McHenry	0	0	94	7,651	128	6,307	-34	+1,344
McLean	6	175	34	2,460	153	12,143	-119	-9,683
Mountrail	0	0	95	6,996	61	4,926	+34	+2,070
Pierce	0	0	3	484	95	22,081	-92	-21,597
Renville	No report		4	450	67	4,570	-63	-4,120
Rolette	4	492	22	1,998	87	4,588	-65	-2,590
Ward	9	540	81	9,486	211	12,624	-130	-3,138
Williams	0	0	14	489	164	6,556	-150	-6,067
TOTALS	22	1,330	377	31,787	1,181	91,366	-804	-59,579

MARKEL'S AREA

*Adams	1	250	16	3,081	38	5,331	-22	-2,250
*Bowman	0	0	32	5,118	25	2,481	+7	-2,637
*Dunn	0	0	129	9,434	43	3,600	+86	+5,834
Golden Valley	0	0	1	70	15	1,387	-14	-1,317
Grant	0	0	21	912	27	1,823	-6	-911
*Hettinger	1	60	4	360	56	2,678	-52	-2,318
McKenzie	0	0	5	585	24	2,697	-19	-2,112
*Slope	0	0	23	3,646	5	788	+18	+2,858
*Stark	1	160	27	1,906	92	4,878	-65	-2,972
TOTALS	3	470	258	25,112	325	25,663	-67	-551

OLSON'S AREA

Burleigh	19	1,383	116	7,192	143	6,649	-27	+543
Emmons	5	142	84	6,390	24	1,081	+60	+5,309
Kidder	1	50	224	13,538	23	1,183	+201	+12,355
*Logan	17	1,451	167	11,595	35	2,084	+132	+9,511
McIntosh	6	583	33	3,159	25	795	+8	+2,364
Mercer	0	0	3	430	8	337	-5	+93
*Morton	2	138	19	1,780	126	8,265	-107	-6,485
Oliver	1	30	8	380	33	1,273	-25	-893
Sheridan	0	0	6	481	82	4,685	-76	-4,204
*Sioux	0	0	1	88	11	629	-10	-541
Wells	0	0	25	1,772	69	4,037	-44	-2,265
TOTALS	51	3,777	686	46,805	579	31,018	+107	+15,787

WHAT FIELDMEN HAVE DONE AS OF 1/24/64

Fieldmen	Crops Sold For Week Service Co.	Agent Co.	Est. Prem. For Week	Net Acres Sold	Crops Sold Service Co.	To Date Agent Co.	Est. Prem. To Date	Net Acres To Date
Decker	Not Working				52	0	\$13,902	6,180
Kemmet	Working for agent				30	42	6,492	3,380
Krebs	Not Working				5	0	1,350	560
Kubischta	2	0	446	207	113	0	20,903	9,655
Naas	Not Working				23	0	4,238	2,671
Heuer	0	0	0	0	0	0	0	0
Neff	3	0	242	107	19	107	14,009	7,797
Reis	No Report				142	21	19,470	10,959
Sparrow	Not Working				46	0	11,376	6,489
Stoltz	Not Working				54	0	12,817	5,682
Thorenson	0	8	520	390	0	72	7,016	5,571
Twete	0	5	857	814	0	6	1,017	914
Van Ornum	6	0	917	495	6	0	917	495

FINAL REPORT ON REINSTATEMENTS

	REINSTATED	DOLLARS	ACRES
Decker	10 Crops	\$3,521	1,535
Heuer	3 Crops	283	255
Kubischta	14 Crops	3,662	1,853
Naas	2 Crops	No figures available	
Neff	4 crops	921	520
Thorenson	7 Crops	No figures available	
Twete	17 Crops	2,680	3,030
Van Ornum	4 Crops	268	386

